



CENTRE FOR MANAGEMENT STUDIES
JAMIA MILLIA ISLAMIA
(A Central University) - New Delhi

MBA

PLACEMENT BROCHURE

2020

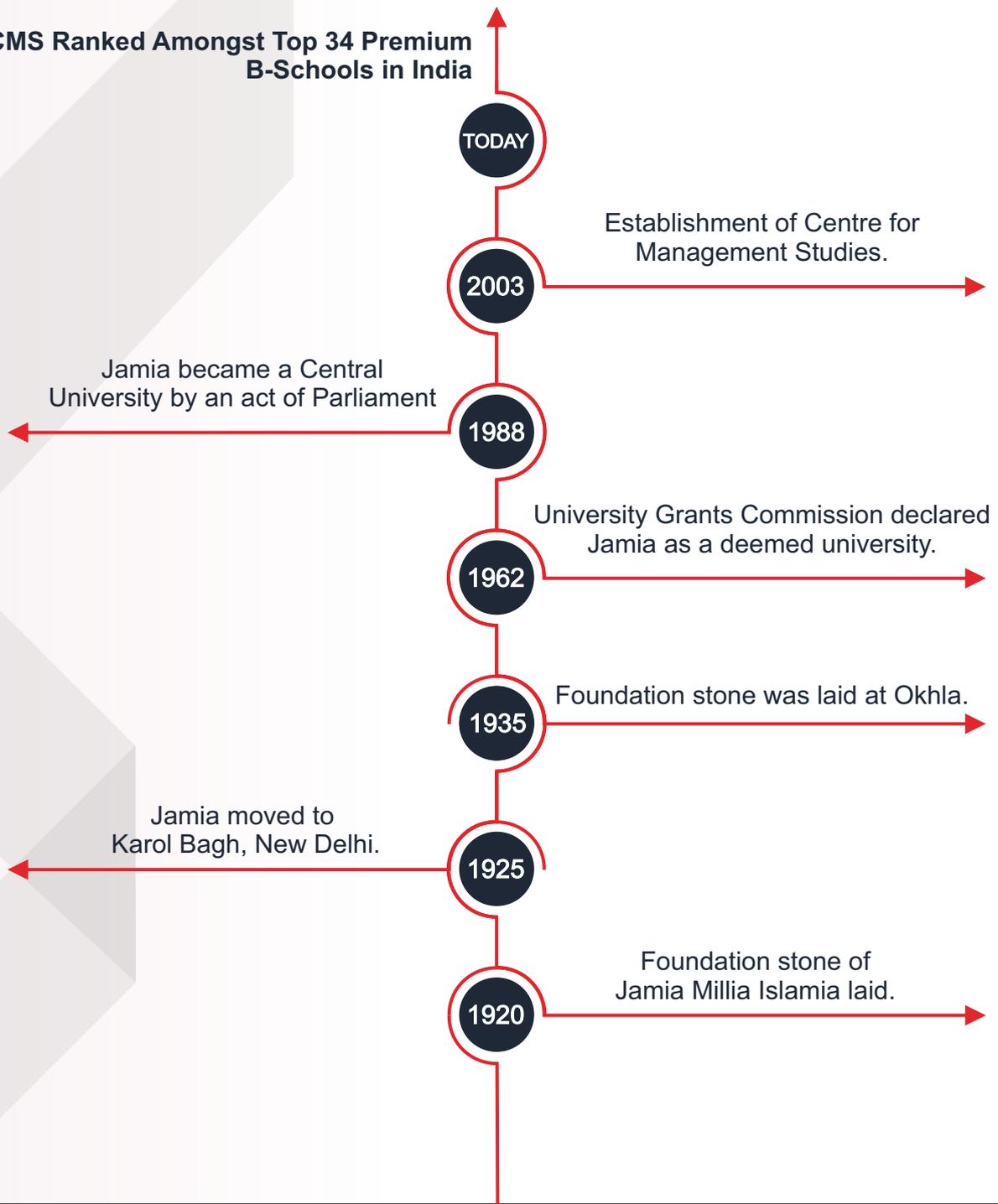
VISION

CMS shall be a socially responsive, distinguished institution of values-based management education and research, ranking among top ten management institutions in the country.

MISSION

CMS aims to develop professional managers, corporate leaders, entrepreneurs and innovative research with wide societal representation and conscious concerns for social, environmental and sustainability issues.

CMS Ranked Amongst Top 34 Premium B-Schools in India



GLOBAL RANKINGS

34TH RANK AMONGST TOP B-SCHOOLS

(AS PER NIRF-MHRD AND OUTLOOK ALL INDIA RANKING 2019)

12TH RANK AMONGST TOP UNIVERSITIES IN THE COUNTRY

(AS PER NIRF-MHRD ALL INDIA RANKING 2019)

19TH OVERALL RANK AMONGST THE TOP EDUCATIONAL INSTITUTION IN THE COUNTRY

TIMES HIGHER EDUCATION WORLD UNIVERSITY RANKINGS

AMONG
TOP
600
UNIVERSITIES
IN THE
WORLD

AMONG
TOP
200
UNIVERSITIES
IN ASIA



THE QS WORLD UNIVERSITY RANKINGS OF 2019 RANKED
JAMIA MILLIA ISLAMIA

177

IN ASIA

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Vice Chancellor's Message

Jamia Millia Islamia, a Central University, has now made a quantum leap. Today it has more than 20,000 students on its roll and approximately 800 faculty members. It has 9 faculties with 39 departments, and 30 centres of excellence and research. It offers more than 243 courses.

Master of Business Administration (MBA), a post graduate business degree is one of the most sought after programmes of the university with the seats to applicant ratio are increasing every year. The programme caters to the dynamic needs of the global business scenario. It seeks to provide the best possible opportunities, enhancing prerequisite knowledge, pertinent skills and the right attitude. The programme is benefitted from the interdisciplinary knowledge resources from many well-known faculties, departments and centres of university.

The programme is guided by a Board of Management, comprising eminent experts from the management education and from the corporate world.

The current batch of MBA students has gone through the rigorous academic inputs and at the same time they have undergone summer internship at reputed firms and organisations. These students are now ready to enter into the corporate world and contribute their share towards the growth of firms and organisations they join.

I request you to arrange a visit of your company executive to have a first-hand interaction with our students and give them an opportunity them and opportunity to work in your renowned organisation. I am sure the students will prove to be an asset for your organisation.

I thank you for all your support and look forward to establishing a long term relation.

Najma Akhtar
(Prof. Najma Akhtar)

DIRECTOR'S MESSAGE



The journey of the flagship MBA Programme at the Centre for Management Studies (CMS) has thus far been an enviable one, with the institute imparting value-based management education and creating dynamic and industry-ready professionals in this competitive world.

Academic excellence and continuous innovation are the prime growth drivers at CMS. We are conscious of the changing needs of the industry, and hence our curriculum is regularly tailored to be in sync with the changing industry needs. We emphasize on imparting education and training to our students beyond the prescribed syllabus to make them responsible citizens, too. The eminent and distinguished faculty majorly focuses on the holistic development of each student, helping them to stand out and prove themselves in the corporate world, not just as managers but also, as leaders. Business acumen combined with social concern is the cornerstone of the CMS education system. The students receive ample opportunities in the form of events and different activities on campus which help them evolve as future management professionals.

The Centre admits students through a rigorous process comprising of entrance examination followed by group discussion and personal interview. The passing out batch of the current academic session comprises of students who are talented and highly motivated. Their diverse backgrounds will provide you with varied options as you seek bright young men and women to join your esteemed organization. This diversity has resulted in experiential learning and appreciation of varied cultures and tastes. At CMS, we have developed an environment that ensures rigor, encourages teamwork and expects excellence.

I, as a member of CMS, take this opportunity to invite all leading business organizations and companies to visit our campus to recruit/select students for final placements. It is my firm belief that our students of MBA will bring great laurels to your esteemed organization.

We would like to thank all the corporates who have in the recent past encouraged and responded to our Campus Recruitment Programmes. We look forward to building a long term, mutually beneficial relationship with your esteemed organization.

I wish the outgoing batch of MBA the very best in all their future endeavors, and hope they achieve success in their careers and lives.

Prof. (Dr.) Amirul Hasan Ansari
Director



Dr. RIHAN KHAN SURI
Training & Placement Officer

The technological revolution and the forces of globalization have changed functionality of organizations in the recent years. We at Jamia Millia Islamia endeavor to enable our students to move forward confidently; to embrace change rather than follow; to innovate rather than remain stagnant and to initiate rather than respond and thereby to become competent managers and dynamic entrepreneurs in a rapidly changing economic and industrial environment.

We solicit your cooperation in our attempt to create a knowledge society that fortifies the intellectual, physical, mental and spiritual dimensions of individuals for holistic development.

You are cordially invited to our campus to interact with our new age professional managers and assess their skills to assist helping your organization grow perpetually.

PLACEMENT CELL, CMS



Dr. NAUSHAD H MULLICK
Placement Advisor

I am thankful for the support given to our students by providing them Internships and Placement Offers in your organization. Our new academic year has started and the students are now available for joining organizations. I, on behalf of CMS invite you to visit our campus and select the talents available at our campus.

Our brochure will give you an overview of the talent available at Centre For Management Studies, JMI. The Students who are in the final year have just completed their summer internship in 2019 and are undergoing specialization in Finance, Marketing and Human Resources. They are very enthusiastic and have been trained to undertake meaningful responsibilities. As you are always on a lookout for better talent which can excel further in this competitive world, I can assure you that they are the future managers who can fit in various roles of your organization. Our first year students are undergoing their foundation courses of Business & Management and are ready to start their summer internships in 2020. They are of varied backgrounds and have come from different parts of the country and world selected through a rigorous MBA selection process comprising of Admission test, Group Discussion and Personal Interview.

I am confident that our students if given a chance will prove themselves and make a significant contribution in your organization. Looking forward to your visit at our vibrant centre and University Campus.



Ms. RACHNA KISHOR GEDAM
Placement Coordinator

CMS has produced a large number of business leaders who are already serving the industry at various levels in India and abroad. We have a permanent team of faculty, experts in their area and who have already excelled both in academia and industry. The Centre also takes support from other multi disciplinary experts from reputed academic institutes, universities, professionals and consultants from the industry.

In turbulent times, the business model of every enterprise has undergone a sea change. the recent global turmoil has opened opportunities for management institutions to respond and customize their outputs to the emerging management practices. we recognise this fact and endeavor to inculcate the blend of theoretical and practical knowledge, skills and attitude in our budding members to grow with our organisation and help in achieving your mission and vision.

Looking forward to your visit to our campus and a long lasting relationship.

FACULTY MEMBERS



250+ YEARS

OF TOTAL
TEACHING
EXPERIENCE

20+ YEARS

OF AVERAGE
TEACHING
EXPERIENCE



15

PERMANENT
FACULTY

17

GUEST
FACULTY

FACULTY MEMBERS

05

DR. AMIRUL HASAN ANSARI

PROFESSOR

PH.D, M.PHIL, M.A (PSY), MSW & PG DIPLOMA IN TRAINING & DEVELOPMENT
AREA: ORGANIZATIONAL BEHAVIOUR, HUMAN RESOURCE MANAGEMENT
HR ANALYTICS, OD, STRATEGIC MANAGEMENT



DR. FURQAN QAMAR

PROFESSOR

FORMER VC, CENTRAL UNIVERSITY OF HIMACHAL PRADESH
PH.D (UNIVERSITY OF LUCKNOW), AMP (CLARE COLLEGE, CAMBRIDGE)
AREA: FINANCE, RESEARCH METHODOLOGY



DR. P.K. GUPTA

PROFESSOR

PH.D (FINANCE), M.COM, FICWA, FCS, CFA, F-III
AREA: FINANCE AND RISK MANAGEMENT



DR. RAHELA FAROOQI

PROFESSOR

PH.D, MBA (AMU, ALIGARH)
AREA: MARKETING, SERVICES MARKETING, E-MARKETING



DR. KAVITA CHAUHAN

PROFESSOR

PH.D (E-COMMERCE), MBA (E-COMMERCE)
AREA: ADVERTISING MANAGEMENT, CRM, INTERNATIONAL MARKETING,
DIGITAL MARKETING, CUSTOMER EXPERIENCE, E-COMMERCE



DR. NAUSHAD H. MULLICK

PROFESSOR

PH.D., MBA (AMU ALIGARH)
AREA: MARKETING, CONSUMER BEHAVIOUR, SALES & DISTRIBUTION



DR. SHAHID AKHTER

PROFESSOR

L.L.B, MBA, PH.D
AREA: MARKETING, ADVERTISING & BRANDING



FACULTY MEMBERS

DR. SAIYED WAJID ALI

ASSOCIATE PROFESSOR

PH.D, MBA

AREA: PRODUCT AND BRAND MANAGEMENT, MANAGEMENT SCIENCE AND QUANTITATIVE METHODS



DR. SAIF SIDDIQUI

ASSISTANT PROFESSOR

PH.D, M.COM, PGDFM

AREA: FINANCE, ENTREPRENEURSHIP



MS. RACHNA KISHOR GEDAM

ASSISTANT PROFESSOR

PH.D (PURSUING, NITIE, MUMBAI), PH.D (HR/OB), MBA (HR), B.SC

AREA: HRM AND OB, HUMAN RESOURCE INFORMATION SYSTEMS (HRIS) COMPENSATION MANAGEMENT, INDUSTRIAL RELATIONS, LABOUR LAWS AND COMMUNICATION MANAGEMENT



DR. SUNAYANA KUMAR

ASSISTANT PROFESSOR

PH.D, MBA (HR), FMS-MDSU, AJMER; B.SC (BIO)

AREA: HUMAN RESOURCE MANAGEMENT AND STRATEGIC MANAGEMENT



DR. TAUFEEQUE AHMAD SIDDIQUI

ASSISTANT PROFESSOR

PH.D (AMU, ALIGARH), M.COM, MBA

AREA: FINANCE



DR. YASMEEN RIZVI

ASSISTANT PROFESSOR

PH.D (STRATEGIC HRM), MBA (HRM & MARKETING), AMU, ALIGARH

M.SC (BIO CHEMISTRY), AMU, ALIGARH

AREA: HRM, STRATEGY AND COMMUNICATION



FACULTY MEMBERS

07

DR. S. VEERAMANI

ASSISTANT PROFESSOR

B.SC (INDUSTRIAL CHEMISTRY), MBA (IB), M.A., M. PHIL.
PH.D. (UNU), LLB, LL.M, PH.D. (TRADE LAWS)

AREA: INTERNATIONAL BUSINESS AND TRADE LAWS



MR. SYED SHAAMIKH AHSAN

ASSISTANT PROFESSOR

MBA (MARQUETTE UNIVERSITY, USA),
BE-MECHANICAL ENGINEERING (RIT, SANGLI)

AREA: OPERATIONS AND SUPPLY CHAIN MANAGEMENT

ACADEMIC ADVISOR



PROF. ABAD AHMAD

FORMER RAFI AHMAD KIDWAI CHAIR PROFESSOR, CMS

PH.D, MBA (UNIVERSITY OF WESTERN ONTARIO, CANADA), ITP (HARVARD), ICAME (STANFORD)

FORMER PRO VICE-CHANCELLOR, FORMER DEAN FMS, UNIVERSITY OF DELHI

FORMER EXECUTIVE DIRECTOR OF THE MANAGEMENT DEVELOPMENT INSTITUTE, GURGAON

FORMER VISITING PROFESSOR AT THE INDIANA UNIVERSITY USA & UNIVERSITY OF CALIFORNIA, LOS ANGELES

ABOUT CMS

Established in the year 2003, with the objective of providing the industry with business leaders, CMS aims to provide its students with an effective mix of theoretical and practical knowledge to compete with the ever-changing business environment.

The University has constituted an advisory committee under the chairmanship of the Vice Chancellor with prominent academicians and professionals in management and business education as members to oversee and guide the programmes of the Centre. CMS began its journey with the MBA-FT programme in the year 2003 and has grown ever since. Now, we have four MBA programmes, viz MBA – Full Time, MBA International Business, MBA - Executive and the latest one- MBA Entrepreneurship and Family Business. In addition to these, since 2006-07 CMS also been providing academicians the chance to earn a doctorate degree.

CMS does not confine itself to a management degree but avenues into the domain of comprehensive education. Here, our students are entrusted with resources and responsibilities early on sculpturing their future as well as ours. A CMS manager is equipped to lead, no matter where he/she goes. CMS aims to create cognizant, competent and confident business leaders.

COURSES OFFERED

MBA (FULL TIME)

- ESTD. 2003-04
- COURSE CONTENTS, DURATION AND METHODOLOGY OF THE PROGRAMME ARE LARGELY BASED ON LATEST UGC MODEL CURRICULUM FOR MBA.
- SOLUTIONS TO PROBLEMS IN ORGANIZATIONAL STRUCTURE
- STIMULATING CONCEPTUAL AND PERPETUAL SKILLS
- TRAINING IN CORE SUBJECTS FOLLOWED BY ELECTIVES

MBA INTERNATIONAL BUSINESS

- AIMED AT PROVIDING STUDENTS A BUSINESS DEGREE WITH INTERNATIONAL FOCUS.
- FOCUSES ON GLOBAL TRADE, LOGISTICS AND SUPPLY CHAIN, EXPORT-IMPORT PROCEDURES AMONGST OTHER INTERNATIONAL RELATIONS.

MBA (EXECUTIVE)

- DESIGNED FOR WORKING EXECUTIVES, ENTREPRENEURS, AND OTHER PROFESSIONALS
- HELPS SUCH PEOPLE TO ENHANCE THEIR MANAGERIAL KNOWLEDGE AND SKILLS THROUGH FORMAL EDUCATION WHILE CONTINUING TO WORK FULL-TIME IN ONGOING PROFESSIONS OR BUSINESSES.

MBA ENTREPRENEURSHIP & FAMILY BUSINESS

- STARTED IN THE YEAR 2019
- AIMS TO ENHANCE THE ENTREPRENEURIAL SKILLS OF STUDENTS WITH SPECIAL EMPHASIS ON FAMILY BUSINESSES.

A variety of teaching/learning techniques including lectures, case analysis, simulation management games and exercises are employed to impart knowledge and skills to the students.

The approach includes the following steps:

Classroom Training: The state-of-the-art theoretical inputs are provided by the faculty.

Industrial Visits: To get the feel of changing business environment, the future managers are required to visit industries and cull out information from newspapers, magazines, journals and reference books.

Case Study and Role Play: To expose the budding managers to (i) Real life situations (ii) Develop analytical abilities and (iii) Improve communication skills, the case studies and role plays are extensively used in the pedagogy. The Centre's Faculty has been trained by Richard Ivey professors and the Centre has arrangement with the Ivey Business School for case studies.

Corporate Seminars and Workshops: The curriculum makes use of corporate seminars and workshops for imparting education, which enhances the knowledge of industry-cum-professional environment and helps them in deciding the path for future.

Research Project: The curriculum requires the students to undertake comprehensive projects. These projects require the students to deal with specific topics by intensive discussion with industry personnel supplemented by library work so as to collect and analyse primary data. On completion, the faculty and external examiner evaluates the projects.

Summer Training: After completing the first two semesters of instruction during the first year, all students are required to undergo practical training in an organization for a period of six to eight weeks during the summer months. The student works under the guidance of a senior manager in the organization and submits a report to the organization. The performance of the student is also evaluated by the organization and communicated to the University in confidence.

Evaluation: Student performance is assessed through a continuous system of tests, quizzes, class participation, midterm evaluation and semester-end examination to ensure highest academic standards as well as practical orientation.



The MBA programme is spread over four semesters. The first two semesters provide an insight into the fundamentals of various disciplines of management and have a generalist approach. This is followed by an eight-week summer training programme to provide proactive interaction with the industry and also to provide a first-hand experience of the corporate world. The third and the fourth semester focus on chosen specialized areas. The curriculum offers a wide choice to the students with specialisations ranging from Finance, Marketing, Human Resource, Operations, and International Business.

The programme also seeks to lay special emphasis on improving the language proficiency and communication skills of students. It emphasizes on the teaching methodology and pedagogy by incorporating more of case studies, presentations and role playing which makes classrooms more interactive and learning oriented.

First Year : First Semester		First Year : Second Semester	
Subjects	Credits	Subjects	Credits
Management Concepts and Organizational Behaviour	4	Organization Structure, Dynamics and Change	4
Quantitative Methods	4	Management Science	4
Managerial Economics	4	Economic Environment of Business	4
Human Resource Management	4	Financial Management	4
Business Communication	4	Methodology of Business Research	4
Financial Accounting	4	Operations Management	4
Marketing Management	4	Information Systems for Management	4
IT Applications in Management	4	Accounting for Managerial Decision Making	4
Total 32		Total 32	

Second Year : Third Semester		Second Year : Fourth Semester	
Subjects	Credits	Subjects	Credits
Business Policy and Strategic Management	4	Business Ethics and Corporate Governance	4
Comprehensive Corporate Analysis	4	e-Business	4
Legal Environment of Business	4	Project Study	4
Summer Training Project	4	Elective I – IV	16
Elective I – V	20		
Total 36		Total 28	

SPECIALIZATION ELECTIVES OFFERED

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FINANCE

- Quantitative Analysis for Financial Decisions
- Security and Portfolio Management
- Financial Modelling
- International Financial Management
- Management of Financial Services
- Private Equity and Venture Capital
- Corporate Taxation
- Financial Engineering
- Project Planning, Analysis and Management
- Financial Markets and Institutions
- Infrastructure Financing
- Enterprise Risk Management
- Insurance and Risk Management
- Merger, Acquisition and Corporate Restructuring
- Fixed Income Markets
- IT Applications in Finance
- Behavioural Finance

INTERNATIONAL BUSINESS

- International Financial Management
- International Financial Market
- Foreign Exchange Management
- International Marketing
- Export-Import Procedures, Documentations and Logistics
- International Trade Blocks and Agreements
- International Economic Organisations
- Foreign Trade Policy
- Global Human Resource Management
- International Business Laws and Taxation
- Global Competitive and Strategic Alliance

HUMAN RESOURCE

- Industrial Relations and Labour Law
- Compensation Management
- Human Resource Management
- Leadership, Interpersonal and Group Dynamics
- Organisational Development
- Counselling Skills for Managers
- Strategic Human Resource Management
- Cross Cultural and Global Human Resource Management
- Performance Management Systems
- Human Resource Information Systems
- Mentoring and Coaching
- Learning Organization and Knowledge Management
- HR Analytics
- Human Resource Management System
- International Human Resource Management

INFORMATION TECHNOLOGY

- Business Process Re-engineering
- System Analysis and Design
- Strategic Management of Information Technology
- Database Management System
- Enterprise Resource Planning
- Internet Programming for E-Commerce
- Software Project Management
- Artificial Intelligence and Neural Networks

MARKETING

- Advanced Consumer Behaviour
- Advertising Management
- International Marketing
- Sales and Distribution Management
- Industrial and Business Marketing
- Marketing of Services
- Product and Brand Management
- Planning and Managing Retail Business
- Internet Marketing and E-Commerce
- Customer Relationship Management
- Rural and Social Marketing
- Supply Chain Management
- Digital Marketing
- Marketing Analytics

OPERATIONS

- Procurement and Inventory Management
- Quality Management
- Production Planning and Control
- Logistics and Supply Chain Management
- Service Operations Management
- World Class Manufacturing
- Advance Decision Science

ENTREPRENEURSHIP

- Entrepreneurship Theory And Practice
- Creativity and Innovation for Entrepreneurial Excellence
- Project Identification, Formulation, Appraisal & Implementation
- Information Technology for Entrepreneurship
- E-Commerce
- Entrepreneurial Finance
- Management of Family Business

SUBJECT ASSOCIATION

CMS has a very active subject association, which helps the students take initiatives and provide leadership in organization of events, exhibitions and management games. It coordinates and provides administrative support to various student activities and events taking place at CMS besides taking decisions regarding student affairs in consultation with the Director. The diverse range of activities that the students undertake outside their classrooms complements the inputs through the curriculum. Students are encouraged to voluntarily associate themselves and participate in both co-curricular and extracurricular activities.

SUBJECT ASSOCIATION CLUBS

SYNAPSE

The HR Club of CMS encourages aspiring HR managers to come together to organize and participate in management activities that help students to grow as management professionals

SYNOPSIS

The Finance club has been one of the most active club in CMS. It is known for organizing events that are an effective blend of core finance knowledge and creativity. The club helps the students to incorporate class teachings practically in various finance events.

NICHEMANIA

The Marketing club aims at bringing aspiring marketers together through plethora of fun activities which were targeted at building and furnishing advertising, promotional and general marketing skills.

IMPRESARIO

The Drama and Cultural Club is the coolest club around as it focuses on out of the box events. The club majorly deals with Nukkad, stage plays and other cultural program, to boost the confidence of students for public speaking.

ECUMENICAL

The International Club of CMS is a treasure for students with updates about the innovations in the highly competitive multi-national corporates environment. Subjects enjoy practical knowledge blended with their insights that encourage new ideas and learning for all.



AALEN is an annual management fest of CMS, in which various enthusiastic events are organised by the clubs of CMS and celebrated for two days. Events like Jamia's Got Talent, Ad Mad, Dumb Charades, IPL bidding, Battle of Bands, Nukkad Natak, DJ Battle etc. add zeal to the youth's enthusiasm



AALEN'19



CLUB ACTIVITIES

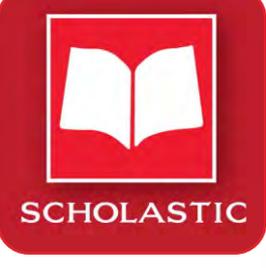


IMPRINTS' 19



AND SO MUCH MORE

PAST RECRUITERS



CENTRAL LIBRARY

The students of MBA have full-fledged access to one of the best managed libraries in the city, the Central Library of Jamia, stocking a rich collection of over 3.28 lakh books and bound volumes of periodicals, about 2500 manuscripts, 200 microfilms, and subscriptions to 440 journals in all major disciplines, the University Central Library caters to the academic needs of the University students, staff & research scholars.

The library has fully computerized its most actively used collection, which is now available to users through OPAC (Online Public Access Catalogue) with network access across the campus-wide LAN.

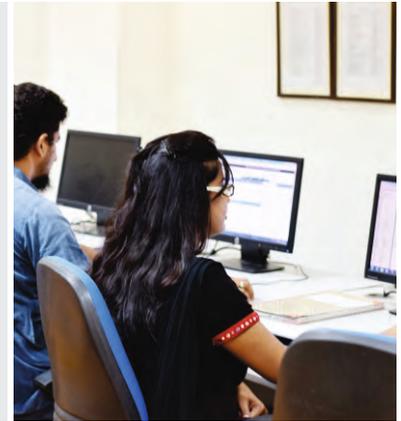


CMS LIBRARY

The CMS Library fosters intellectual growth and advances the mission of CMS by supporting excellence and innovation in education and research, managing and delivering information, and partnering to develop and disseminate new areas of management studies. The CMS library is equipped with a diverse collection of books and business journals to keep the students updated and well informed with the latest developments and changes in the corporate world.

COMPUTING FACILITIES

The students of CMS have access to state-of-the-art computing facilities supported by an array of peripherals such as high speed internet connectivity, laser printers, copiers and scanners. The computers are equipped with various management information system software to provide better clarity and comprehensive training of management concepts to the students.



SEMINAR HALL

The institute has a well-equipped, fully air-conditioned seminar hall with complete audiovisual facilities for conferences, guest lectures, meetings and corporate interactions. It has been the venue for numerous industrial interactions, brainstorming sessions and insightful learning experiences.



M.A. ANSARI AUDITORIUM

The Ansari Auditorium is Jamia's one-stop destination for all cultural activities. With a seating capacity of more than 500, the Ansari Auditorium has played host to a myriad of lectures by eminent speakers, annual fests, theatrical performances and film festivals.

CAFETERIA FACILITIES

With a number of cafeterias in the campus, students have multiple hangout spots to choose from. The cafeterias provide hygienic food at reasonable rates. Needless to say, they are popular hangout spots for the students and serve as a platform for interaction among students from different disciplines.



SPORTS AND HEALTH FACILITIES

Jamia Millia Islamia has long been known for promoting sports and games among the student youth. The Jamia Sports Complex is the center for all sports activities of the University. Jamia offers world class sports facilities and equipment for sports including badminton, cricket, football, hockey, basketball, table-tennis, boxing, handball, athletics, shooting, etc. Jamia offers special concessions and relaxation in admissions to outstanding sports persons. The University boasts of the Bhopal Cricket Ground that has been the center stage for events like the Women's Cricket World Cup and has produced stalwarts like Bishen Singh Bedi and Virender Sehwag.

HOSTEL FACILITIES

The University has a number of fully-furnished hostels for both men and women. There are seven hostels for men and six for women. The hostels provide facilities such as 24-hour internet facility, library, common room, recreation room, playground, RO purifiers, dining hall, 24-hour power-backup, telephone facilities, etc.

Students from diverse cultures and ethnic backgrounds live together, thus creating a strong base of values and integrity among the students.



CORPORATE INTERACTIONS



MR. KI-WAN KIM

CEO, **LG ELECTRONICS**

MR. JAIBEER AHMAD

SENIOR VICE PRESIDENT, **CHEIL**

MR. SUNIL SAYAL

REGIONAL CFO
NOKIA SOLUTIONS AND NETWORKS

MR. AKASH GUPTA

ITC LIMITED

MR. SHARIQ KHAN

SENIOR MANAGER, **ADDA52.COM**

MR. SAHIL MEHRA

BRANCH MANAGER, **HDFC AMC**

MR. IBRAHIM BADAR

CH & BUSINESS RESEARCH MANAGER
REMI KUWAIT

AND MANY MORE.

PAST WORKSHOPS :

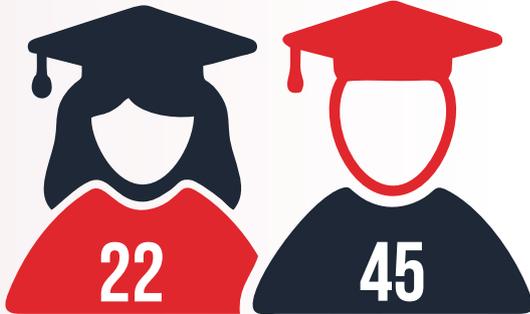
- SESSION ON DATA SCIENCE AND AI
- MUTUAL FUND EXPERT SESSION - HDFC
- WORKSHOP ON "DIGITAL MARKETING"
- WORKSHOP ON FINANCIAL ANALYTICS USING 'R'
- INDUSTRIAL VISIT TO NSE
- SEMINAR ON BRAND SOLUTIONS AND EXECUTIVE COMMUNICATION
- INDUSTRIAL VISIT TO YAKULT INDIA PLANT
- INDUSTRIAL VISIT TO RIVIGO
- 2ND INTERNATIONAL FINANCE CONFERENCE
- LIVE PROJECT SESSION BY ITC LIMITED

UPCOMING WORKSHOPS :

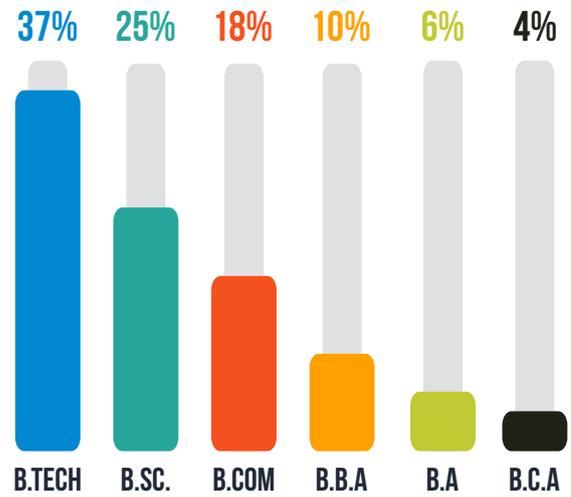
- SIX SIGMA WORKSHOP
- INDUSTRIAL VISIT TO COCA COLA
- HRIS/HRMS WORKSHOP



FINAL YEAR STATISTICS



BATCH
SIZE **67**



EDUCATIONAL BACKGROUND



MBA
BATCH OF 2018-2020

ADNAN ALAM



Graduation : B.Tech(Mech)
 Minor : Operations
 Summer Training : OCCL
 Project Title : Market Potential of Powder Insoluble Sulphur
 Work Exp : 12 Months
 Organisation : CBS Technologies

AHMAD NABEEL



Graduation : B.Tech(CS)
 Minor : Operations
 Summer Training : The Circus Entertainment Pvt Ltd
 Project Title : Integrating Digital Activation in Product Launch

AHMAD ZAHID



Graduation : B.Sc (Hons)
 Minor : International Business
 Summer Training : TCIL
 Project Title : Corporate Communication

AHSAN DAVAR NAQVI



Graduation : B.Tech(CS)
 Minor : Operations
 Summer Training : Circus Entertainment
 Project Title : Studying the pattern of expenditure customers make on T-shirts
 Work Exp : 26 Months
 Organization : TCS

AMIR CHAUDHARY



Graduation : B.Sc(IT)
 Minor : International Business
 Summer Training : Yellow Straw Advertising LLP
 Project Title : Client Servicing

ANKUR THAKUR



Graduation : B.Tech (Electrical)
 Minor : Operations
 Summer Training : Tata Power Solar
 Project Title : Future prospect of Tata Power Solar in Non-residential Structures

ATUL MISRA



Graduation : B.Sc(Hons.)
 Minor : Operations
 Summer Training : Kantar Millward Brown (WPP Group)
 Project Title : The Behavior of Diagonians and its competitors
 Work Exp : 12 Months
 Organisation : ABP News

BILAL KHAN



Graduation : B.Sc
 Minor : Operations
 Summer Training : Tata Power Solar System Limited
 Project Title : Consumer behavior Analysis under financing models of solar energy

BUROOJ UL FALAK



Graduation : BBA
 Minor : International Business
 Summer Training : Directorate of Handicrafts, Govt. of J&K
 Project Title : Health conditions of carpet artisans and its impact on production and productivity

CHANDAN KUMAR



Graduation : B.Tech (E&IE)
 Minor : Human Resource
 Summer Training : InfoEdge
 Project Title : Market Feasibility of Firstnaukri Products
 Work Exp : 3 Years 8 Months

FARAN NAFIS



Graduation : B.Tech (ME)
 Minor : Operations
 Summer Training : LG Electronics
 Project Title : Moment of truth in retail consumer durable industry
 Work Exp : 2 Years 6 Months
 Organization : Prime Papyrus

FILZA SAJID



Graduation : B.A. (H) English
 Minor : Operations
 Summer Training : PaisaBazaar.com Pvt Ltd.
 Project Title : Role of Digital Marketing in Fintech Industry

HASAN AHMAD



Graduation : **B.Sc.(H) Physics**
 Minor : **Operations**
 Summer Training : **InfoEdge**
 Project Title : **Firstnaukri**
 brand promotion among
 target audience

HEBATH ULLAH JAHAN



Graduation : **B.E(ECE)**
 Minor : **Operations**
 Summer Training : **White Page**
International
 Project Title : **Comparative**
Analysis of Indian Hospitals on
Social Media

HOMA HAYAT



Graduation : **B.Com (Hons.)**
 Minor : **Operations**
 Summer Training : **IOCL**
 Project Title : **Market analysis**
of XtraPower Fleet
Card Program

JATIN GOLA



Graduation : **B.Com**
 Minor : **Operations**
 Summer Training : **MyOperator**
 Project Title : **Onboarding of**
Startups & SMEs

MEHVISH



Graduation : **BBA**
 Minor : **International Business**
 Summer Training : **Directorate**
of Handicrafts, Govt. of J&K
 Project Title : **Impact of GI on**
marketability : A study of
Kashmir Pashmina

KUSHAAGRA RAJDEV



Graduation : **B.Tech(ECE)**
 Minor : **Operations**
 Summer Training :
 Project Title :
 Work Exp : **26 Months**
 Organization : **BIS Research**

MOHD. UMAR TASLEEM



Graduation : **B.A.C.A**
 Minor : **Human Resource**
 Summer Training : **Trivitron**
 Project Title : **The study of**
customersatisfaction in
medical device industry

MOHD. AQIB SIDDIQUI



Graduation : **B.Tech(ECE)**
 Minor : **Operations**
 Summer Training : **EX2 Solutions**
 Project Title : **To understand user**
behaviour and to predict if the user
will generate a lead.
 Work Exp : **2 Years 3 Months**
 Organization : **CBRE Southasia**

MOHD TANZEEL



Graduation : **B.Tech(Chem)**
 Minor : **Operations**
 Summer Training : **Max Healthcare**
 Project Title : **Corporate marketing**
& branding in Max Healthcare

MOHD UMAIR KHAN



Graduation : **B.A (H) History**
 Minor : **Operations**
 Summer Training : **Suzuki**
 Project Title : **Sales**
management of super bike

NAZIA TARIQ



Graduation : **B.Tech (Biotech)**
 Minor : **Operations**
 Summer Training : **RED FM**
 Project Title : **Brand Track**
through determination of
Factors crucial for RED FM

RISHABH KACHRU



Graduation : **B.Sc(H)**
 Minor : **Operations**
 Summer Training : **Verka**
 Project Title : **Financial**
Analysis of verka

SAAD AHMED



Graduation : **B.Tech(EEE)**
 Minor : **Operations**
 Summer Training : **LG**
 Project Title : **Evaluation of sales promotion by consumer durable industry**

SADIYA SHAMM



Graduation : **B.Sc (Maths)**
 Minor : **International Business**
 Summer Training : **Trivitron**
 Project Title : **Relationship Marketing with special reference to customer experience management**

SHAHEEN PARVEEN



Graduation : **B.Sc (Life Sc)**
 Minor : **Human Resource**
 Summer Training : **Trivitron**
 Project Title : **Brand Awareness and Initial stages of Influencer Marketing**

SHIREEN MEER



Graduation : **B.B.S (H)**
 Minor : **Operations**
 Summer Training : **AddtoGoogle**
 Project Title : **Marketing in the digital age**

TABISH REHMAN



Graduation : **BA(H) Geo**
 Minor : **International Business**
 Summer Training :
 Project Title :

TAKREEM ALI



Graduation : **B.A.C.A**
 Minor : **Human Resource**
 Summer Training : **RDSO, Indian Railways**
 Project Title : **Job Satisfaction and Employee Welfare**

UMAR MUFTI MOHD



Graduation : **B.Tech (CE)**
 Minor : **Operations**
 Summer Training : **KPMG**
 Project Title : **World Food India 2019**

UPWAN PRABHAKAR



Graduation : **B.Tech(EE)**
 Minor : **Operations**
 Summer Training : **Pristyn Care**
 Project Title :

UZAIR SHAIKH SIDDIQUI



Graduation : **B.Tech (Civil)**
 Minor : **Operations**
 Summer Training : **Indiabulls**
 Project Title : **Business Development of Indiabulls Dhani**

WARDA MEHDI RIZVI



Graduation : **B.Sc (H)**
 Minor : **Human Resource**
 Summer Training : **Investoexpert**
 Project Title : **Effects on marketing and sales by integration of CRM in real estate**

ZUBAIR AHMED



Graduation : **B.Tech (CSE)**
 Minor : **Operations**
 Summer Training : **AddtoGoogle**
 Project Title : **Marketing**
 Work Exp : **48 months**
 Organization : **SNZ Network**

AHMED SIDDIQUE

Graduation : **B.Com(Hons.)**
 Minor : **International Business**
 Summer Training : **ITC Ltd.**
 Project Title : **Quality Control and Implementation of revised PQRS**

ANUSHKA GOEL

Graduation : **B.Sc(H) Chem**
 Minor : **Operations**
 Project Training : **RBI, New Delhi**
 Project Title : **Analyzing the Impact of direct institutional credit on agricultural productivity of India: Empirical Evidences**
 Work Exp : **12 Months**
 Organization : **Teach for INDIA**

ATAUR RAHMAN HASMI

Graduation : **B.Com**
 Minor : **Marketing**
 Summer Training : **Hinduja Leyland Finance**
 Project Title : **Consumer perception regarding the services provided by Hinduja**

ATUL AGARWAL

Graduation : **BBA**
 Minor : **Operations**
 Summer Training : **Rashtriya Banijya Bank (RBB)**
 Project Title : **Analysis of customer service at RBB**

AUSAAF AHMED

Graduation : **B.Sc Chemistry**
 Minor : **Operations**
 Summer Training : **Kotak Mahindra Bank**
 Project Title : **Empirical analysis of the impact of working capital on profitability and Study of Risk Management framework at Kotak**

BASHMI MONAWWAR

Graduation : **BBA**
 Minor : **Operations**
 Summer Training : **IOCL**
 Project Title : **Training and Development**

DHARAM SINGH

Graduation : **B.Sc.**
 Minor : **Operations**
 Summer Training : **To The New**
 Project Title : **Analysis of operations of the truevalue history project.**

HASAN RAZA

Graduation : **B.Sc.(H) Chem**
 Minor : **Marketing**
 Summer Training : **Ford India**
 Project Title : **A review of Marketing strategies, Brand Management and Customer Satisfaction at Ford India**

ISHTEYAQUE AHMAD

Graduation : **B.Sc.(Hons.)**
 Minor : **Marketing**
 Summer Training : **UTI Mutual Funds**
 Project Title : **Performance Evaluation of UTI Mutual Fund with Peers**

KARUNA ARORA

Graduation : **B.Com**
 Minor : **Operations**
 Summer Training : **EY India**
 Project Title : **Fundamental and Technical Analysis of Commercial Vehicle Segment and its Performance Evaluation**

MASOOM KHALIL

Graduation : **B.Tech(CE)**
 Minor : **Operations**
 Summer Training : **Embassy of Islamic republic of Afghanistan**
 Project Title : **General operation of procurement department**
 Work Exp : **24 Months**
 Organization : **MTCC, Afghanistan**

MD ASFAR IMAM

Graduation : **B.Com**
 Minor : **International Business**
 Summer Training : **Bank Of Baroda**
 Project Title : **Comprehensive study of home loan of bank of Baroda with other banks**

MD GULFARAZ ALAM



Graduation : **B.Com(Hons.)**
 Minor : **International Business**
 Summer Training : **SBI**
 Project Title : **GEO MAPPING OF INDUSTRIAL AREA IN DELHI NCR**

MOHD ARSHAD



Graduation : **B.Com**
 Minor : **Marketing**
 Summer Training : **Pantos Logistics (INDIA) Pvt. Ltd.**
 Project Title : **GOODS AND SERVICE TAX (GST)**

NIDA RAZA



Graduation : **B.B.A**
 Minor : **International Business**
 Summer Training : **Kotak Mahindra Life Insurance**
 Project Title : **Study on Perception of Investors towards Kotak Mahindra Life Insurance**

PEEYUSH PRASAD



Graduation : **B.Com(Hons.)**
 Minor : **International Business**
 Summer Training : **FCI**
 Project Title : **Basic Finance related matters including taxation, accounts and bills**

SALMAN MALIK



Graduation : **B.Tech(Mech)**
 Minor : **Operations**
 Summer Training : **Tata Power Solar**
 Project Title : **Consumer awareness towards non conventional source of energy**
 Work Exp : **6 months**
 Organization : **Dynamic Precision Tools**

SHAHRUKH RAHMAN



Graduation : **B.Tech (MAE)**
 Minor : **Operations**
 Summer Training : **Sharekhan**
 Project Title : **Study on derivative market (Options and Futures)**

TANVI RAWAT



Graduation : **B.Com**
 Minor : **Operations**
 Summer Training : **IOCL**
 Project Title : **Financial and Capital Structure analysis**

UMM E HABIBA



Graduation : **B.Com (H)**
 Minor : **Marketing**
 Summer Training : **To The New**
 Project Title : **Role Of Metadata in digital Marketing**

ZISHAN



Graduation : **B.Com (H)**
 Minor : **Marketing**
 Summer Training : **Tata Power Solar**
 Project Title : **Analysis of the solar power industry in india and prospects beyond the national boundaries.**

HUMAN RESOURCE

ABDUL RAHMAN



Graduation : **B.Tech(Aviation)**
 Minor : **Marketing**
 Summer Training : **MediCruise**
 Project Title : **Travel and Tourism Industry in India**

AIMEN ZAKI



Graduation : **B.A (English)**
 Minor : **Marketing**
 Summer Training : **Nocle Systems & Control Pvt Ltd**
 Project Title : **Competency Mapping of Nocle Systems**

BISAN AREF AHMAD ALZANNIN



Graduation : **BHA**
 Minor : **Marketing**
 Summer Training : **AARDO**
 Project Title : **HRD training in AARDO**
 Work Exp : **24 Months**
 Organization : **Helpage Int.**

FARAH NAAZ



Graduation : **B.Sc (H) Botany**
 Minor : **Operations**
 Summer Training : **Centum Learning**
 Project Title : **HR Operations using HRIS/HRMS**

HAKIMULLAH



Graduation : **BBA**
 Minor : **Operations**
 Summer Training : **Afghanistan Urban Water Supply and Sewerage Corp.**
 Project Title : **SWOT analysis**
 Work Exp : **3 Years 1 Month**
 Organization : **Office of Scientific R&D, Afghanistan**

MD ADIL HUSSAIN



Graduation : **B.Tech(EE)**
 Minor : **Operations**
 Summer Training : **Pearl Global Industries Limited**
 Project Title : **HRIS**
 Work Exp : **20 Months**
 Organization : **TCS**

NAYLA KHAN



Graduation : **B.Com**
 Minor : **International Business**
 Summer Training : **To The New**
 Project Title : **Employee turnover and the role of HR in reducing it**

RAHUL VAKIL



Graduation : **B.C.A**
 Minor : **Marketing**
 Summer Training : **Outlook Media**
 Project Title : **Knowledge Jockey Live Project**
 Work Exp : **3 Months**
 Organization : **Himalaya**

SOFIYA RIZVI



Graduation : **B.Sc**
 Minor : **Operations**
 Summer Training : **To The New**
 Project Title : **Analysis of metadata in terms of data conformance**

SREYASI

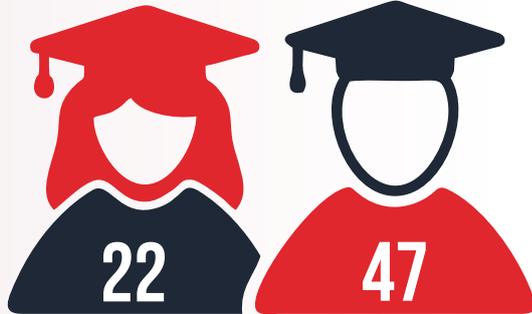


Graduation : **B.Sc (H)**
 Minor : **Operations**
 Summer Training : **Powergrid**
 Project Title : **Training need and development**

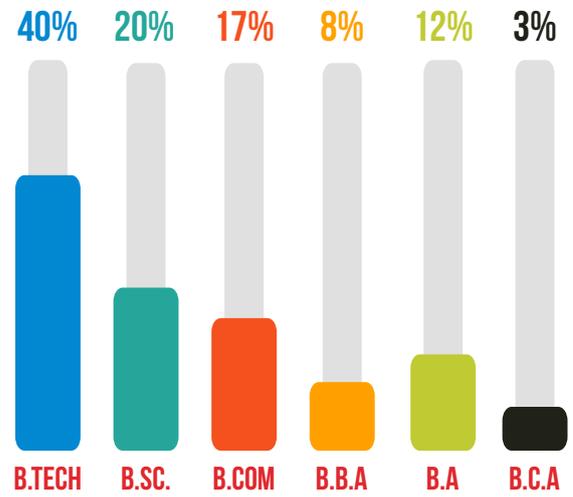
SUMMER PLACEMENT RECRUITERS



FIRST YEAR STATISTICS



**BATCH
SIZE** **69**



EDUCATIONAL BACKGROUND

**WORK
EXPERIENCE**

FRESHERS

50

0-12 MONTHS

7

13-24 MONTHS

5

24+ MONTHS

7

MBA
BATCH OF 2019-2021

FIRST YEAR

29



AADIL HUSSAIN

Graduation
B.Com
Work Experience
06 Months
Organisation
Yosopa Technologies



ABHISHEK KUMAR SHUKLA

Graduation
B.Sc, PCM



AHMAD JAMAL

Graduation
B.Tech(CS)



AHMAD QAMAR

Graduation
B.Com(H)
Work Experience
02 Months
Organisation
AddToGoogle



AKSHAY MALLA

Graduation
B.Com



AKSHIT THENUA

Graduation
B.A (H) Psychology
Work Experience
03 Months
Organisation
Byjus



ANAM ARIF

Graduation
B. Sc(Hons)
Mathematics



ANUPAM SINGH

Graduation
B.Tech(EE)



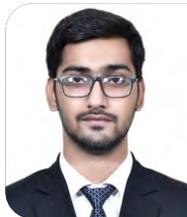
APURVA VARSHNEY

Graduation
B.Sc(Hons)
Chemistry



ARBAAZ MANSOORI

Graduation
BBA



ASHAR SHAMSI

Graduation
B.Com(Hons)



ASHNA WAHID

Graduation
B.Sc(Hons)
Chemistry



AVISHEK VERMA

Graduation
B.A(Hons)
Economics



BI BI NEGINA SAMADI

Graduation
BBA



DANISH KHAN

Graduation
B.Tech(CE)



DANISH SHAHAB

Graduation
B.Tech(EE)
Work Experience
24 Months
Organisation
RK Engineers & Traders



DANIYA SALEEM

Graduation
B.A(Hons)
Economics



EYAMIN RAHMAN

Graduation
B.Tech(EEE)



FARHAN ALI

Graduation
B.Tech(CE)



FARHEEN FATIMA

Graduation
B.A(Hons)
English



FARUKH USMAN

Graduation
B.Tech(Mech)

FIRST YEAR

**FAUZIA REHMAN**

Graduation
B.Com (Hons)

**GULAM NABI**

Graduation
B.Tech(Mech)
Work Experience
52 Months
Organisation
Ministry of Rural
Rehabilitation and Development

**HAPPY KOUL**

Graduation
B.Tech(EE)

**HARIS AHMED KHAN**

Graduation
BBA

**HASSAN SIDDIQUI**

Graduation
B.Tech(Mech)
Work Experience
20 Months
Organisation
Ceasefire Industries

**HIBA INAM**

Graduation
B.Com (Hons)

**IMRAN ALAM**

Graduation
B.A-LLM (Hons)

**KAYENAT RAHMAT**

Graduation
BBA

**KAYNAT KHAN**

Graduation
B.A(Hons)
English

**KHAIRUDDIN SHIRZAD**

Graduation
B.A(Eco, Mkt, Psy.)
Work Experience
80 Months
Organisation
Afghanistan Investment
Support Agency

**KHALID KHAN**

Graduation
B.Tech
(Petroleum)

**LAEBA HAIDER**

Graduation
B.Sc(Hons)
Zoology

**MABROOR**

Graduation
B.Sc(Hons)
Mathematics

**MADIHA RAHMAN**

Graduation
B.Tech(EC)
Work Experience
48 Months
Organisation
Mahindra Comviva

**MANIK**

Graduation
B.Com(Hons)

**MAYANK CHAUHAN**

Graduation
B.Sc(Hons)
Mathematics

**MEGHA RAIKWAR**

Graduation
B.Sc(Hons)
Mathematics

**MOHD FAIYAZ AHMAD**

Graduation
B.Com(Hons)

**MOHAMMAD FARAZ**

Graduation
B.Sc(Hons)
Physics

**MOHD ABDULLAH**

Graduation
B.Com

**MOHD ARSAM NAIM**

Graduation
B.Tech(Mech)

FIRST YEAR



MOHD EBAD ASKARI

Graduation
B.Tech(Mech)
Work Experience
12 Months
Organisation
CBS Technologies



MOHD TAMKEEN KHAN

Graduation
B.Tech(Biomedical)
Work Experience
13 Months
Organisation
Recorders and Medicare Systems



MOHIT LOHIA

Graduation
B.Tech(ECE)



MUSAID HELAL KHAN

Graduation
B.Tech(Mech)



NABEEL AZHAR

Graduation
B.Com



NADEEM AHMED

Graduation
B.Tech(EE)
Work Experience
32 Months
Organisation
TCS



NAJEEB AHMED

Graduation
B.Sc. (Maths)
Work Experience
50 Months
Organisation
IDBI Bank Ltd.



PANKAJ SINGH PARIHAR

Graduation
BCA



RABIYA KHAN

Graduation
B.Com



RAMSHA ANWAR

Graduation
B.Tech(CE)
Work Experience
18 Months
Organisation
Infoedge India Ltd.



S MANOJ PRABHAKAR

Graduation
B.Tech(MT)
Work Experience
42 Months
Organisation
Brahmaputra Valley Fertilizer Corporation Limited



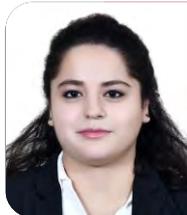
SAHIL AHMED

Graduation
B.Sc(Hons)
Physics



SAIF BAIG

Graduation
B.Tech(Mech)
Work Experience
12 Months
Organisation
Radiant solutions



SAMAA MANZOOR

Graduation
B.Tech(EE)



SAMAN ILAHI

Graduation
B.A
Computer Applications



SANJIDA SARWAR

Graduation
BBA



SAQUIB AZIZ

Graduation
B.Tech
(Mechatronics)



SHAHRUKH HASAN

Graduation
B.Tech(CE)
Work Experience
03 Months
Organisation
US Tech



SHAHWAR EHTESHAM

Graduation
B.Tech(EC)



SHIVAM

Graduation
B.Tech(EE)
Work Experience
13 Months
Organisation
TCS



SHUBOO

Graduation
B.Tech(EEE)
Work Experience
37 Months
Organisation
TCS

FIRST YEAR

**SRISHTI**

Graduation
B. A English(H)
 Work Experience
07 Months
 Organisation
Satta Mail

**SUHAIL AKRAM**

Graduation
B.Tech(EE)

**SUSHMITA CHOUDHARY**

Graduation
B.Sc

**TANYA JAIN**

Graduation
B.Com

**VAIBHAV KUMAR**

Graduation
B.Sc
Mathematics

**VARUNA BANSAL**

Graduation
B.Sc(Hons)
Chemistry

MBA

BATCH OF 2019-2021



PLACEMENT RESPONSE FORM

Name & Address of the Organization

Contact Person (with Designation).....

Phone # Mobile Fax#

E-Mail : URL : www.

Designation..... Salary Range

Place of Posting

Selection Method.:

Resumes Pre-placement Talks Written Test(s) Interview

Any other, please specify

Whether lodging Facility required (if yes, please inform at least 15 days before your visit)

Yes No

Signature with Official Seal

JAMIA MILLIA ISLAMIA
(A Central University)

CENTRE FOR MANAGEMENT STUDIES

Maulana Mohammad Ali Jouhar Marg, New Delhi -110025

Contact Person : DR. NAUSHAD H MULLICK

Contact No. : +91 9899846750

E-mail : nmullick@jmi.ac.in | placements.cms@jmi.ac.in



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STUDENT PLACEMENT TEAM

UZAIR SHAIKH SIDDIQUI

✉ Uzair.jamia@gmail.com

☎ 9760001606

NAZIA TARIQ

✉ tariqnazia116@gmail.com

☎ 76855251738

AHSAN DAWAR NAQVI

✉ ahsandawar@gmail.com

☎ 9990100212

LAEBA HAIDER

✉ laebahaidertaqvi@gmail.com

☎ 8585974057

HASSAN SIDDIQUI

✉ sheikh.hassan786@gmail.com

☎ 8976550498

SAMAA MANZOOR

✉ jannatwani@gmail.com

☎ 7006225440

SHUBOOB

✉ shuboobaves@gmail.com

☎ 9654699557

AKSHIT THENUA

✉ akst14@gmail.com

☎ 9899464452





Jamia Millia Islamia

(A Central University)

Maulana Mohammad Jauhar Ali Marg
Jamia Nagar, New Delhi - 110025
Tel.: +91-11-26985529 , Fax.: +91-11-26985539
E-mail.: placements.cms@jmi.ac.in